



Retail Sales Supervisor

Posted by: Impex Stone & Tile

Posting date: 16-Oct-2025 **Closing date:** 05-Nov-2025

Education: Degree or Diploma Required

Language: English

Job location: Vaughan

Salary: \$36 Per Hour

Years of Experience: 1 year

Vacancy: 1

Job Type: Full Time

Job id: CAJ1828409

Job description:

Company: Impex Stone & Tile

Job Title: Retail Sales Supervisor

NOC Code: 62010

Showroom & Office Location: 180 Caldari Road , Unit# 2 , Concord, ON L4K4K1

Company: Impex Stone & Tile

Job Type: Permanent Full-Time (40hours/week)

Salary: \$36/hour

Working condition: In person

About Impex Stone & Tile:

For over 30 years, Impex Stone & Tile has been a leader in importing and distributing premium interior and exterior natural stone products across North America. Our showroom in Concord, Ontario features a curated selection of high-end porcelain tiles, marble and granite, mosaics, slabs, hardwood, vinyl, and custom countertop solutions. We take pride in offering exceptional customer service, design expertise, and a product range that reflects the latest trends in stone and tile.

Position Overview:

We are looking for an experienced and motivated **Retail Sales Supervisor** to lead our showroom sales team. The ideal candidate is passionate about design and stone products, enjoys working with customers, and has the leadership skills to motivate a small team in a fast-paced retail environment.

Key Responsibilities:

- Supervise Sales Staff and assign them duties at the showroom
- Drive in-store sales, build client relationships, and follow up on leads
 - Resolve customer issues and concerns with professionalism and efficiency
 - Prepare sales reports and help set team targets
- Authorize payment transactions such as wire , cheque , card payments , claims and merchandise returns
- Hire, train, and mentor new retail staff to uphold Impex's high service standards
- Stay updated on product knowledge, design trends, and industry innovations
- Assist customers with product selection, including stone, tile, flooring, and countertop options
- Work closely with clients to understand their construction project goals and timelines
- Ensure the showroom is clean, well-merchandised, and aligned with seasonal and design trends
- Contribute to marketing initiatives including in-store promotions, seasonal campaigns, and client outreach
- Manage and create content for company social media channels to showcase products, completed projects, and brand presence

Qualifications:

- Completion of secondary school is must
- Degree/Diploma in business is preferred
- Previous retail sales experience in the stone, tile, flooring, or home improvement industry is a plus

Why Join Impex:

Impex is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.

Be part of an established and trusted brand in a growing industry

Work with high-end materials and custom design projects

Enjoy a collaborative, family-oriented work culture

Competitive compensation with performance-based incentives

How to Apply:

Interested candidates are invited to submit their resume and a cover letter outlining their qualifications and experience to **(sales@impexstonetile.com)** We thank all applicants for their interest, but only those selected for an interview will be contacted.

To apply for this job vacancy, please send your resume along with a cover letter and a reference letter from your previous employer to the following email: sales@impexstonetile.com

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